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# **FAST Forward Kit**

Finance Accelerating
Savings Group Transformation

## **Supercharging Savings Groups**



Savings Groups are vital economic engines that fuel progress for people living in extreme poverty, **especially rural women**.

While responding to the impacts of COVID-19, we learned that **access to financial services** helped keep members afloat and dramatically improved their business growth.

**Loans to savings groups** (FAST) provide an infusion of extra money for members to borrow so they can take even bigger steps to grow or improve their farms and small businesses.

**A forever investment.** When all the capital is fully deployed, every component included in this offer is paid for through the loans to the savings groups. In other words, this is a **one-time investment** that keeps providing for the members of the savings groups. **Forever.** 

#### **The Opportunity**

When you invest \$40,000 in a FAST Forward Kit:



A local **loan officer is hired** and equipped with training, transportation, and the capital needed to lend to up to **30** savings groups\*.



Loans are made to groups who have been working together for at least two years, based on their total savings the prior year, with a standard first loan amount of \$1,000. With 30 groups, the loan officer becomes self-sufficient.



**Digital technology and mobile money** improves our ability to serve more rural clients, increases the safety and security of our clients, and saves everyone time they can use more productively and profitably.

\*Your \$40,000 enables us to hire, train, and equip a loan officer and provide up to 30 FAST loans serving an average of 660 savings group members.



#### The power of small loans

Most people living in extreme poverty run small farms or businesses to support their families. To lift themselves out of poverty, they **need them to grow**, which often requires capital. Savings groups **provide crucial loans** to their members. FAST loans enable these groups to offer larger, quicker loans, **boosting economic growth** and diversifying farms and businesses.

A recent **external evaluation** of savings group members who received a FAST loan in Rwanda showed:

- 96% said their lives had improved
- 85% reported improved ability to take care of their children
- 77% reported an increased savings level
- 60% increased their ability to cover living expenses for more than 3 months

## **Motivation and sustainability**

- All savings group members must agree to take the group loan and 80% must agree to personally borrow from the added funds for business purposes.
- The new capital supports business development and increases incomes which motivates groups to save more money to qualify for a larger loan the following year.
- As loans to savings groups are repaid\*, donated funds become a permanent asset for continuous lending to savings groups in the future—continuously expanding the impact of your initial investment.

\*For fiscal year 2023, the FAST loan repayment was 98.2% .

## See your impact

For each FAST Forward Kit investment of \$40,000, you'll receive two reports. A report of what you made possible will be provided including photos of the loan officer and savings group members, GPS coordinates where the groups meet, and a client story from one of the groups. We will typically be able to provide the report within 12 months of the gift receipt. Then, a second and final report will be provided within 9 months for the final 15 groups added by the loan officer.





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For more information, please contact your World Vision representative.